



March 21, 2025

To our Supply Partners

JLG is making production volume adjustments effective April 2025 that you will see in your eighteen-month forecast beginning March 24. These production rate changes will impact our production line rates and our demand for your products for the remainder for 2025. In making these production rate changes, JLG is aligning our finished goods inventory with the latest demand provided from our customers. While JLG has gained strong market share over the last few months, there is a level of caution in the marketplace that JLG is taking a proactive position while still early in 2025. This will position JLG and our supply partners to get inventory levels in line to finish successful for 2025 and set the stage for an agile start to 2026 where we continue to expect year over year growth. The schedule changes may adjust new product launch dates to minimize excess and obsolete inventory.

JLG continues to maintain a healthy customer backlog for this part of the cycle. Our Bedford, Pennsylvania facility has expanded their production schedule to a five-day work week, to support increasing growing global demand for E-Booms and 450AJ's. Our production changes are specific from product to product and as a result the ultimate impact or change will be different for each supplier.

Production volumes will begin the FY26 ramp up at the start Q1. The combination of JLG's increased manufacturing footprint, continuous improvement in manufacturing efficiencies, and our strong supplier partners will permit JLG to have a successful ramp up in Q1.

Changes will be visible in the March 24, 2025, forecast, available via Jagger and EDI.

Actions for suppliers

- Review forecast to align your production and JLG demand
- Action weekly defer and cancel messages to systematically level load demand and align your production with JLG's updated production schedule including any potential shutdown periods. JLG will not accept material earlier than the revised POs due dates requested. This will help both companies in the longer range
- Utilize Assurance of Supply for enhanced view of JLG demand and your orders
- Continue plans to finish FY25 strong and prepare for the level of capacity required to support the FY26 Q1 and beyond ramp
- Communicate concerns and questions with your JLG GPSC team.
- Update Jagger to ensure the correct contact email address, for our April 17 Supplier SIOP Webinar

JLG appreciates your partnership as we collaborate on balancing 2025 and preparing for 2026.

Will McLean  
Vice President Global Procurement and Supply Chain  
Access Segment

Tim Carlin  
Director Procurement & Supply Chain Solutions  
Access Segment