

9/19/2019

MEMORANDUM TO SUPPLIERS

SUBJECT: Supplier Standard 'Shipping Instructions / Routing Guide'

The utmost cooperation and support from Oshkosh Corporation's (OSK) preferred supplier/carrier base is vital to ensure our trucks are built with the highest quality materials and delivered to our customer's on time.

Your company is directly responsible for producing and/or transporting inbound materials and/or component/after-market parts per OSK Purchase Order, and for implementing all the following policies and procedures. Accordingly, your priority is to ensure all departments and personnel involved in the supply chain thoroughly understands, promptly implement, and routinely apply the following instructions/guidelines.

Shipments that require expedited or premium service must be approved by your Operational Buyer at Oshkosh Corporation.

Supplier adherence to Oshkosh's routing guides will be regularly monitored.

This 'Shipping Instructions / Routing Guide' has been developed with both partners in mind, using major, well-known carriers, and all your shipping points should have direct access to their services. Please reference Section K Attachment 2.

If you are aware of any cost reducing alternatives (i.e. private fleet, contracted rates, prepaid discounts, etc.), please fill out the Logistics SCRIP Submission Form (<https://osn.oshkoshcorp.com/en/supplier-resources/training/supplier-quality-core-tools>) and email this to Oshkosh Corporation Logistics at Logistics@Oshkoshcorp.com.